



Ημερομηνία ανάρτησης ανακοίνωσης: 17/07/2014

ΝΕΑ ΘΕΣΗ ΠΡΑΚΤΙΚΗΣ ΑΣΚΗΣΗΣ

Internship Opportunity | Sales



Meteco is a leading scrap metals recycling and trading firm providing a wide range of management and trading services to a substantial and diversified portfolio of clients. Founded in 1978, the firm is headquartered in **Thessaloniki**, Greece and maintains partnerships and collaborations throughout the entire world.

Meteco SA is recruiting to fill a **position in Sales**. This is a tremendous and rewarding opportunity for students since you will be working in a dynamic and collaborative environment. The role encompasses <u>sales management as well as end-to-end customer support</u>. The duration of the internship will be <u>4 months</u> (September 1st, 2014 – December 31st, 2014).

The new comer will be responsible for:

- Maintain and develop client accounts.
- On-going client contact via all communication channels.
- Build direct client relationships.
- Ensure and maintain outstanding customer service.
- Forecasting and sales reporting.
- Contribute to the development of new and improved services.
- Communicate and liaise with colleagues in other business areas.

For us, an ideal candidate would have the following skills/attributes:

- Not a specific academic background your personality will set you apart.
- Fluency in English.
- Firm understanding of any other language would be a plus.
- Be a team player.
- Independent, flexible and efficient work attitude.
- Good knowledge of IT applications (MS Office).

What you should expect:

- ✓ Gain real work experience
- ✓ Have you own workstation
- ✓ Be supported, helped and guided
- ✓ Have room to take initiatives
- ✓ Be asked for your opinion
- ✓ Make an impact

Υποβολή Αιτήσεων:

17/07/2014 - 25/07/2014,

Δευτέρα έως Παρασκευή, 11:00-13:00,

Γραφείο Πρακτικής Άσκησης Πανεπιστημίου Μακεδονίας.